


# Hoist

Integrations for Developers

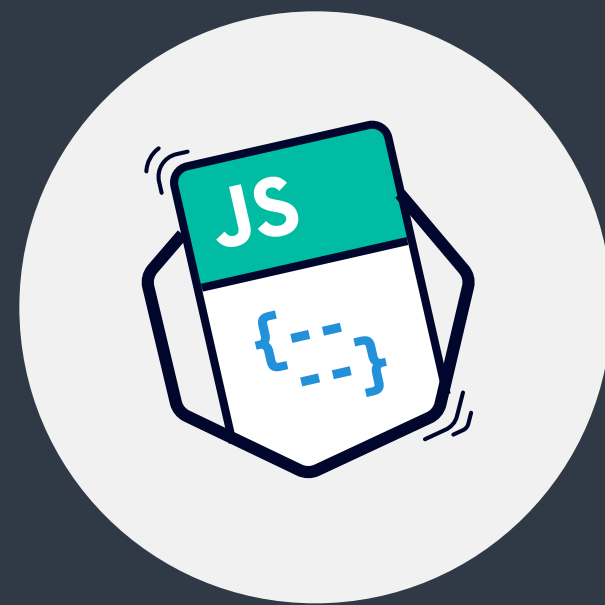


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Being held back by software was never the vision of the web, **but it's exactly what's happening to companies everywhere** due to lack of interoperability.



# Introducing **Hoist**, integrations for developers.



The Flexibility of  
Code



The Power of  
Microservices



The Convenience of  
Managed Infrastructure

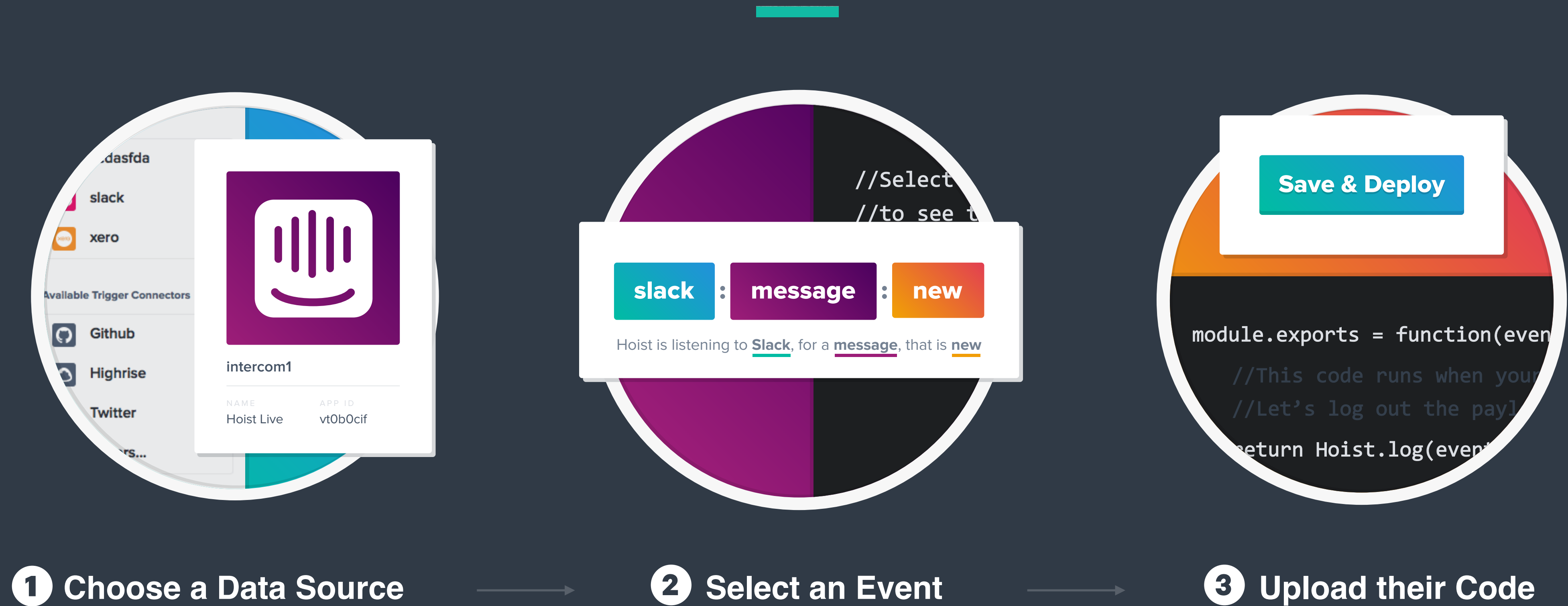
Take a simple integration: **Hipchat** → **Fleet**. It may require VPN access, SSH key support & running different logic based on the Hipchat message. **These are problems developers are asked to solve**, and the **only current solution is building from scratch**.

**Hipchat** → VPN →

```
if(message.contains("DEPLOY")) {  
  var parts = message.split(" ");  
  return fleet.post('deploy/' + parts[1]);  
}
```




## All a developer needs to do is:



And they have a full, event driven microservice stack to run integration code.

Hoist gives developers the power to sit between systems and **increase velocity** for dev teams, **improve accessibility** for marketing teams and **create visibility** for IT teams.



## TRIGGER

The name of the event you're attaching to

## CODE

Edit the code you want to be called on Trigger

## CONSOLE

Microservices are complex, see the server's output here

The screenshot shows the Hoist web editor interface. At the top, the trigger is set to 'slack:message:received'. Below this, a code editor contains the following JavaScript code:

```
1- module.exports = function(event, done) {
2
3-   var email = extractEmails(event.payload.text);
4
5-   if(!email) {
6-     done();
7-     return;
8-   } else {
9-     email = email[0];
10  }
11
12-   return Hoist.bucket.set('default')
13-     .then(function() {
14
15-       /* Get user from Intercom */
16-       return Hoist.connector('intercom').get('users', {
17-         email: email
18-       }).catch(function(err) {
19-         return null;
20-       });
21
22-     })
23-     .then(function(user) {
```

On the right side, there are sections for 'Connectors' and 'Available Trigger Connectors'. The 'Connectors' section lists 'intercom', 'slack', and 'twitter'. The 'Available Trigger Connectors' section lists 'Github', 'Highrise', 'Xero', and 'Others...'. Below these, there is a section for 'Available IO Connectors' listing 'Angel L...', 'Chargify', 'MYOB A', and 'Quickbo...'. At the bottom, a console window shows the following output:

```
WARNINGS OR ERRORS:
[17:30:12] DEPLOY Update complete
[17:30:12] EVT event POST:DEPLOY raised (id: b4d73dc29c3d4be7b8e75f9e492c6e26)
```

## DATA SOURCES

List of services you're listening to, and more you can connect to.

## WHERE WE'RE GOING

Hoist is first and foremost a tool for developers, so we're building towards a full IDE experience.

The screenshot shows the Atomic web editor interface. At the top, the trigger is set to 'slack:message:received'. Below this, a code editor contains the following JavaScript code:

```
1- var request = require('request-promise');
2
3- module.exports = function(event) {
4
5-   return request({
6-     uri: 'https://yourwebapp.com/webhook/incoming-invoice',
7-     data: event.payload,
8-     json: true
9-   });
10- }
11- .catch(function(err) {
12-   return Hoist.log(err.message);
13- });
14- };
```

On the right side, there is a section for 'YOUR CONNECTORS' listing 'intercom1', 'Hoist L...', 'APP ID vt0b0cif', and 'slack2314'. Below this, there is a section for 'CREATE A NEW CO...' and 'SCHEDULES'. At the bottom, a console window shows the following output:

```
Console ALL DEPLOY EVENTS LOGS ERRORS
DEPLOY Deploy started
DEPLOY Deploy complete
EVENT Event (slack:message:received) raised (eventId: 1912310F1239)
MODULE Module "slack-message-recieved.js" has started
ERROR Cannot read property 'funNumber' of 'undefined'
Stack Trace View error in Raygun
```

## THE LAUNCH

October 13th Hoist launched the Open Beta via Product Hunt, and people love it!

**Top 100**  
Product Hunts

**1,693**  
Users

**446**  
Active

**120**  
Data Source Requests

Just to let you know, Hoist works great. Was looking for a hosted Hubot solution for a long time. Glad I managed to get the first bot done now. Now we can trigger builds from Slack.



**Suneel Mohan**  
@sgsuneel

[+ Follow](#)

This is my first Hoist integration, and I'm loving it. via [@hoist](#) IFTTT for developers, at last.

Some feedback we received during the launch

Got too busy at work! I'll try it out again in a few days. Looks pretty awesome. As soon as I saw a code editor my jaw dropped, I got excited, and I realized I was just about to lose 4 hours which I couldn't afford.





**Marc Andreessen** ✓  
@pmarca

1 Software eats the world, 2 Every company becomes a software company, and 3 Software people run every company: [reuters.com/article/2014/0...](https://reuters.com/article/2014/0...)

## Integration Industry Size

**\$3.7bn** by the end of 2018

## Business Model

Driven by event frequency, an established developer sales model.

## Key Early Target Markets

Marketing Automation and Development Pipeline Automation.

## Where to next?

Provide accessibility over data in-house at large businesses. Hoist will be the defining nextgen enterprise event driven integration platform.

## THE TEAM

Our team are experts in API deployment and consumption.



**JAMIE WILSON**

USA / CEO

Product Manager for  
Spotlight Reporting and  
Xero Workpapers



**OWEN EVANS**

NZ / CTO

Chief Architect at Xero



**ANDREW BUTEL**

NZ / FINANCE

Founder of EndGame  
Product Manager  
at Xero

# Hoist

## Integrations for Developers

Provides a ready set infrastructure for microservice based integrations

Increases velocity, visibility and stability for Development, marketing and IT

Gives large corporations an agile platform for internal data mining and tooling

### WE'RE RAISING \$200K TO:

Increase runway through July 2016

Hire a new developer

Prove our Business Model